

nOps for AWS Well-Architected Reviews

The first cloud management platform for partners purpose-built for AWS Well-Architected Reviews.

- Accelerate AWS Well-Architected Reviews with automated discovery of high-risk issues.
- Get powerful insights & productivity features so you can focus on remediation plans for your clients.
- Create better proposals & attain better SOW win rates supported by fact-based assessments.



Gain 300% productivity for reviews. Drill-down dashboards to the resource level speed root-cause analysis for your SAs.



Quickly identify high-risk issues (HRIs) via automated discovery in your customers' AWS infrastructure.



Drive deeper customer conversations based on powerful insights and industry best practices.



Better proposals, better SOW win rates. Fact-based remediation proposals address the real gaps in your customers' workloads.



- Do you spend hours manually completing the AWS Well-Architected Review questionnaire – with answers based on your customers' best recollection?
- Are you having productive conversations with your customers based on real gaps in their infrastructure and industry best practices?
- Do you want to create more remediation proposals while improving your win rate?



...nOps bridges a gap in AWS's portfolio for automated discovery in keeping with Well-Architected principles and provides a DevOps-savvy front end for integrating input from various AWS cloud management services and creating actionable views. Whitelabeling the product aims to make it an easy value-add for fellow MSPs and consultancies."

– Jean Atelsek, 451 Research [Read report](#)

Why use nOps for AWS Well-Architected Reviews?

The nOps SaaS cloud management platform enables faster, smarter optimization with continuous intelligence on the Well-Architected health of your customers' AWS infrastructure. AWS Consulting Partners have delivered hundreds of Reviews using nOps.

- **nOps accelerates Reviews** through automated discovery of the target workload's noncompliance with Well-Architected best practices, minimizing the need to complete lengthy, manual questionnaires.
- Because nOps generates a fact-based assessment of gaps, the conversations with your customers evolve from assumptions to relevant, actionable recommendations that knock down HRIs. That helps you **create better remediation proposals to increase your project win rate.**



Leveraging nOps, partners can shorten the time it takes validating some of the answers found in an AWS Well-Architected Review and reduce time to uncover high-risk issues and opportunities to innovate and drive better customer outcomes."

– Matt Yanchyshyn, Director, Solutions Architecture, AWS [Read more](#)

How Partners Optimize nOps

 AWS Well-Architected Reviews <i>Better win rates, higher yield</i> <ul style="list-style-type: none">• Increase solutions architects' productivity• Deliver fact-based remediation proposals• More SOWs per WAR	 Next-Gen MSP <i>Deliver value-added, sticky services</i> <ul style="list-style-type: none">• Cost optimization• Security incident management• Compliance & change management	 Become an nOps Authorized Reseller <i>Add a continuous revenue stream</i> <ul style="list-style-type: none">• Earn a share of end-user MRR by reselling nOps subscriptions• Deliver continuous compliance	 Grow Your AWS Reseller Business <i>Earn reseller margin on new AWS spend</i> <ul style="list-style-type: none">• Provide security & cost features (resource utilization, capacity planning, etc.)• Manage invoicing & AWS customer credits
Customer satisfaction and retention — keep it sticky!			

nOps benefits for your customers:

- nOps typically reduces AWS costs 18-50%.
- Use tagging to **identify bottlenecks in your daily spend.**
- **Reduce security & compliance risks** with automated, continuous, near-real-time notifications — **even when you're not on nOps** — via email or Slack.
- Get **security readiness reports for HIPAA and SOC 2.**
- Track all the changes in your workload aligned with the five pillars of the AWS Well-Architected Framework.
- **Validate & measure the effectiveness of workload resources** using nOps APIs for workloads.
- Use **sophisticated, reusable filters with nOps query language and context-sensitive and fuzzy text matching** to search your cloud inventory across one or more accounts.

Automated discovery of Well-Architected high-risk issues

Accelerates the AWS Well-Architected Review and helps generate fact-based remediation proposals that address real gaps in the target workload.

Continuous cost optimization makes you a daily hero

nOps typically reduces AWS costs 18-50% with better resource utilization, eliminated zombie instances, and better RI planning recommendations.

Continuous infrastructure monitoring keeps you in the loop

Get near-instant visibility to infrastructure changes, configuration history, and change requests with continuous notifications of security risks and detailed audit trails.

Comprehensive dashboards with comprehensive depth.

Use nOps's near-real-time, drill-down dashboards to do rapid root-cause analysis. Get actionable data and insights within 24 hours of setup.

White-label functionality places your brand front and center.

Deliver the nOps-generated Well-Architected Review Report along with customer communications, links, and invitations featuring your logo.

Encrypted reports identifying gaps & detailed recommendations for remediation.

Collaborate in real time with your customers on AWS Well-Architected reports. Provide fact-based, actionable remediation recommendations to help generate new projects with your customers.

Ongoing support and MSP or reseller services for your customers.

nOps's continuous compliance with AWS Well-Architected Framework guidelines is a perfect way for you to provide ongoing support and managed service provider (MSP) or reseller services to your customers.

“ [nOps is] a great example of a partner who is not only innovating on behalf of their customers but also innovating to help other partners.”

– Doug Yeum, Head of Worldwide Channels & Alliances, AWS [Watch video](#)

Learn more about nOps

Interested? **Contact your nOps representative.**



[Visit nOps Partner Network](#)



[Start free nOps Partner Trial](#)